

# Partner and CTO of drone tech and networking startup

**Dronaar** is looking for an IT oriented fourth partner to scale our focus on the IT development of the business.

#### **About Dronaar**

The vision is to make the drone industry more transparent and easier to access for both pilots, and customers that want to buy services from the pilots. This is achieved through three areas: 1) Creating a marketplace for pilots and customers to match projects with the necessary competencies. 2) Developing IP solutions for pilots to optimize their workflow. 3) Developing specialized products in collaboration with customers to match needs.

The team consists of 3 founders.

Frederik who is almost done with his master's in IT and Communication at BSS Aarhus. Frederik is in the everyday life of the company focusing on business development, including research, commercialization, project management and coordination; Niels, who is the second founder, has finished his Bachelor's in IT and Economics and is today taking care of both IT and product development along with our three developer interns. We want to move Niels' focus over to testing, hypercare and economisation of the organization. The third founder, Mikkel, has been a drone pilot for three years and has a lot of contacts and experience in the industry. Thus, Mikkel takes care of the sales and networking in the company.

#### The Position

As CTO/Lead Developer you will have the chance to become a part of the founding team. You will lead the development of the Platform and our future products. We seek to improve on our technical setup, and input on potential changes is always welcome. You will get the unique opportunity to set your fingerprint on the solution and the business.

The plan is that you start part time and then transition into full time when traction is achieved. We have an open communication working actively with feedback, as we always want to learn and improve ourselves. We can contribute with knowledge about strategy, management, coding, running a business and developing business impact.



#### Who are you?

- You should have the desire to be a part of creating a business
- Be willing to take a leading role and to spend time crunching code
- You need to be a problem solver and see challenges as something positive
- Believe that it should be fun to work
- Self-motivated but thrive in a team
- Capable of assessing quality of software and code
- Experienced in directing the creation of beautiful interfaces

#### FRAMEWORKS AND TOOLS, WE CURRENTLY USE (Subject to change)

- React
- GatsbyJS
- GraphQL
- Bootstrap, Material design + classic HTML/CSS/JS
- Serverless

#### How to apply

If you want to apply for the position send us your CV and a motivational letter on: info@dronaar.com or call Mikkel on 23 71 61 71 for more information.

#### **FACTS**

Company: Dronaar

Position: Partner/Co-founder

Field of study: IT-development

Qualifications: Software architecture, software development, scrum, agile development.

**Employment:** Part time → full time (See the job description)

Start and end date of employment: As soon as possible

Address: Nørrebrogade 44, bygn 15, 8000 Aarhus C



# Are you eager to make a difference and help the way the world produces, stores and uses energy?

## - Join the GreenLab Internship Program & Let's Create a Powershift!

We are currently looking for purpose-driven master students to join The GreenLab Internship Program running from August - December 2020. You are eager to learn from our experienced team and contribute to the future of green energy.

#### The Position

As a GreenLab Intern you will get a **mentor** and together you will **tailor relevant projects** based on your studies, interests and the GreenLab strategy. You will through research, analysis, planning and execution learn about and contribute to our vision of a greener world. You will also get assigned to a **cross-disciplinary project with other interns** where you as a team take responsibility for the entire project from project planning to execution.

We have created an **onboarding program** where you will get a great introduction to GreenLab, our strategy and learn about **P2X and other means of energy storage** at the world's most advanced truly green industrial park.

You will also get a personal **coach** focusing on your professional development, job happiness and sparring on future career opportunities. You will become part of an ambitious and innovative team and eco-system with a strong sense of community and collaborative spirit.

#### Who are you?

You are a master student and you may study business, finance, communication, sustainability, technology, engineering or IT and we also welcome applications from other study lines. We value candidates who are eager to make a difference with a positive 'can-do' attitude. You will need to thrive with great variation and be proactive in your approach to tasks and projects as we are operating in a very entrepreneurial spirit.

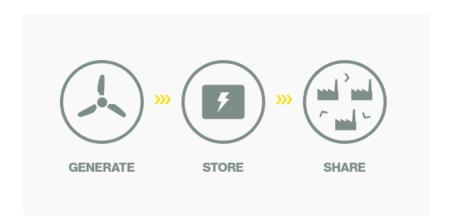
#### About GreenLab A/S

GreenLab is the world's most advanced truly green and circular industrial park. We generate sustainable energy, supply it to the businesses located here, and transform it into heat, electrofuels, and other green products.

In the park, everything is connected by the SymbiosisNet™ - an intelligent grid of energy and data that lets companies share their surplus energy and resources.

#### **HOW WE SEE GREEN ENERGY**

# Generate. Store. Share.



We are a team of 9 purpose-driven green energy professionals, and we are very excited to welcome the future talents who are eager to learn about green energy and P2X, and who also are driven to contribute with their knowledge, energy and new perspectives. You will become a part of a start-up environment, where we are on a shared exciting learning journey in which many projects have never been done before.

#### How to apply

Send your CV and motivated cover letter and to external recruiter Kirsten Nielsen kirsten@relationshub.dk

Deadline for applications: 15 March 2020 and interviews will take place the following weeks.

You are welcome to contact Kirsten for questions +45 6131 2403.

#### **FACTS**

**Company:** GreenLab A/S <u>www.greenlab.dk</u> **Position:** Internship Program – 3 open positions

**Field of study:** Master students e.g. finance, business, communication, tech, software engineering or other study lines. Maybe you have knowledge on city planning, smart cities or construction architecture **Qualifications:** Great in your field of study with a 'can-do' attitude and purpose-driven to green energy

**Employment:** Fulltime with great flexibility around your studies **Start and end date of employment:** August – December 2020

Address: Office at INCUBA, Navitas in Aarhus & GreenLab Skive Industrial Park north of Skive.



# Skræddersyet praktik med unik mulighed for at forbedre livet for pårørende

Hjælp Til Pårørende er et seriøst start-up i hastig vækst, der forbedrer livet for pårørende til psykisk sygdom gennem innovative online videoforløb. På sigt dækker vi andre sygdomsområder og lande. Hjælpen sælges som et nyt og innovativt produkt hos sundhedsforsikringer.

Du bliver en del af et ungt og frisk team med ægte iværksættermentalitet. Du vil primært arbejde med de to co-founders, Anika Leth (26 år) og Henrik J. Mondrup (31 år), som begge er tidligere pårørende.

#### En praktikplads med mange muligheder!

Vi kan tilbyde en bred vifte af opgaver og ansvarsområder.



#### Kommunikation, markedsføring og/eller journalistik

 Udarbejdelse af pressemeddelser, videoscripts, SoMe materiale og generel markedsføring for at sikre et klart budskab, der kommer bredt ud.



#### Forretningsudvikling og strategi

 Assistere den generelle forretningsudvikling, strategi, salg, finansiering og analyse for at optimere virksomhedsdriften.



#### Filmassistent og producer

Udarbejdelse af kampagnevideoer, ibterviews og undervisningsfilm med psykologer.
 Vi bruger professionelt udstyr for at sikre høj kvalitet og flow.



#### Læringsdesigner eller uddannelsesvidenskaber

 Didaktisk design af online kurser og læringsaktiviteter for at sikre anvendelse af viden og udvikling af færdigheder og kompetencer. Dertil evaluering heraf.



#### Programmør eller UX-designer

Optimering af brugeroplevelse og udvikling af vores platform og app.

#### Vi tilbyder

Et arbejde, der gør en reel forskel for rigtig mange mennesker, og hvor du kan få alt det ansvar, du har lyst til. Du vil få medansvar for driften og plads i et skønt arbejdsmiljø, hvor du også har stor mulighed for at udvide dit netværk både socialt og professionelt. Stemningen på kontoret er altid god mens vi konstant fokuserer på at udvikle os selv og virksomheden på den bedst mulige måde.

#### Yderligere information

Vi forestiller os at periode løber i 3-6 måneder med 15-37 timer om ugen. Vi er meget fleksible, hvis du skal følge et fag eller har studiearbejde sideløbende. Praktikken er ulønnet og er i Aarhus.

#### **Ansøgningsfrist**

Ansøgning og spørgsmål rettes til Anika Leth på <u>aleth@htpaa.dk</u> eller tlf. 2426 5880. Der holdes samtaler løbende, så jo tidligere du søger, jo bedre muligheder. Sidste frist 1/5 2020.

Vi anbefaler, at du besøger vores hjemmeside www.hjaelptilpaaroerende.dk .

# Kreativ kommunikationspraktikant til velfærdsteknologisk startup

I Manigrip søger vi en praktikant, der har lyst til at arbejde kreativt og målrettet med virksomhedens kommunikation på tværs af platforme. Dette betyder, at du blandt andet skal arbejde med sociale medier, analoge og digitale kampagner samt tekstforfatning.

#### Du skal have lyst til at

- Tilrettelægge kreative kampagner, der fremmer og udvider Manigrips brand
- Være med til at skabe efterspørgsel på en helt ny type velfærdsteknologi
- Arbejde selvstændigt og eksekvere dine egne idéer
- Eksperimentere med forskellige kreative kommunikative strategier, evt. i form af growth hacking
- Lære af egne erfaringer og fejl gennem iterative processer
- Sætte dig ind i data om vores slutbruger
- Benytte kreative arbejdsmetoder (eks. brainstorms, moodboards, bad-ideas, skitsering, personas, osv.)

#### Vi kan tilbyde

- En plads i et ungt, dedikeret og innovativt team, hvis vision er at ændre markedet for hjælpemidler
- En fleksibel arbejdsplads, så praktikpladsen kan tilpasses din hverdag
- Et miljø med plads til personlig og faglig udvikling
- En anderledes kommunikationsopgave, hvor menneskelig velfærd og livskvalitet er i centrum
- Mulighed for at omdanne din teoretiske viden til praksis
- Stor medbestemmelse på dine opgaver

Vi er fleksible med hensyn til ugentlige timer, uddannelse, ECTS-point og starttidspunkt - hvis du er den rette for os, så finder vi ud af det i fællesskab. Har du yderligere spørgsmål så kontakt endelig Henrikke Kylén Pedersen på nedenstående telefonnummer eller mailadresse.

Synes du, det lyder interessant, så send en ansøgning og dit CV til henrikke@manigrip.dk Samtaler afholdes løbende.

# Become the CCO in our global Tech Startup

**Pitcherific expands its core team.** If you are passionate about marketing, business development, numbers, and growth, then join us to take Pitcherific to the next level!

#### **The Position**

You are motivated for- and dedicated to marketing, sales, and business development and you will work with several different aspects of the business and marketing side of a startup as CCO (Chief Commercial Officer).

#### Who are you?

You are a focused marketing/business/sales talent that want to join a serious startup. You have skills within (global) marketing, business data intelligence, sales, BD, economics or similar and an approach of 'doing'.

#### How to apply

Simply write a short, motivated email to <a href="mailto:lauge@pitcherific.com">lauge@pitcherific.com</a>



#### **About Pitcherific**

We have created the world's first digital tools dedicated to prepare and practice convincing pitches for any situation, business or private. Our unique tool is currently used by more than 10,000 entrepreneurs worldwide and we also sell to incubators and educations. Try the tool and learn more at pitcherific.com.

#### **FACTS**

Company: Pitcherific IVS - https://pitcherific.com/

Position and place: Business partner opportunity/ Internship/ Student Job, Kathrinebjerg Aarhus.

Field of study: IT product development, Software Development, Computer Science etc.

Qualifications: Deep interest and skills in coding, servers, web security etc.

Start and end date of employment: As soon as possible -?

## **Become the CTO in our global Tech Startup**

**Pitcherific expands its core team.** We seek a backend/full stack develop lead, that can tap into our vision of making the worlds best pitch training tools for entrepreneurs.

#### The Position

You – or you and a student colleague jointly – will build on Pitcherifics well-functioning unique pitching tool and take it to new heights, developing Pitcherific 2.0 together with the rest of the Pitcherific team.

#### Who are you?

Properly a bit of a self-taught tech nerd with a lust for working very practical with coding. Maybe you are studying IT product development, Software Development, Computer Science or something similar. You want to learn fast, but is also able to work steady and independently.

Experience with API's, PHP, JavaScript, Laravel, Angular, Mongo DB, Redis, Web Security or AI/Machine Learning is a plus.

#### How to apply

Simply write a short, motivated email to: lauge@pitcherific.com

#### **About Pitcherific**

We have created the world's first digital tools dedicated to prepare and practice convincing pitches for any situation, business, study or private. Our unique tool is currently used by more than 10,000 entrepreneurs worldwide. Try the tool and learn more at pitcherific.com

#### **FACTS**

Company: Pitcherific IVS - <a href="https://pitcherific.com/">https://pitcherific.com/</a>
Position and place: Business partner opportunity/
Internship/ Student Job, Kathrinebjerg Aarhus.

Field of study: IT product development, Software

Development, Computer Science etc.

**Qualifications:** Deep interest and skills in coding,

servers, web security etc.

**Start and end date of employment:** As soon as possible –?



## Become Marketing Ninja Intern in our global Tech Startup

**Change the world with words.** This is what we help our customers do. We train entrepreneurs around the world to be able to convey their business idea in a short, accurate and convincing way to get funded, win customers, etc. Join us on the journey of creating the world's best pitch too!!

#### The Position

As our intern, you join a small team developing and spreading new communicative concepts. Tasks include:

- -Developing communicative concepts by transforming communicative theory into practice in creative ways.
- -Promote the presentation tools in DK and abroad, via developing and executing a marketing strategy.
- -Create exciting content (blogs, video, social media posting, etc.) about pitching and good communication.

#### Who are you?

You are passionate about communication and eloquent in Danish and English. You may have a communicative, journalistic or rhetorical-professional background.



#### How to apply

Simply write a short, motivated email to <a href="mailto:lauge@pitcherific.com">lauge@pitcherific.com</a>

#### **About Pitcherific**

We have created the world's first digital tools dedicated to prepare and practice convincing pitches for any situation, business or private. Used by more than 10,000 entrepreneurs worldwide, we strive to make the hassle of pitching go away. Try out the tool and learn more at pitcherific.com.

#### **FACTS**

Company: Pitcherific IVS - <a href="https://pitcherific.com/">https://pitcherific.com/</a>

Position and place: Internship in communication. Kathrinebjerg Aarhus.

Field of study: Communications, Rhetoric, Cognitive Science, Journalism, Business Communication.

Qualifications: Deep interest and (initial) skills in communication

**Start and end date of employment:** Within range of AUG 1. – DEC 23.

Job Posting Template

RaskRask søger økonomisk & administrativ praktikant

RaskRask er en online platform, hvor privatpersoner kan booke massører, der kommer direkte hjem

til kunden. Vi leder efter en kompetent og selvstændig praktikant, som kan tage ansvar, har mod

på at udvikle sig, og ikke har noget imod at det går hurtigt.

Om stillingen

Du vil arbejde med regnskab, bogføring, HR, salg og hvad der nu ellers passer til dine interesser og

kompetencer. Du vil blive en del af et ungt og dynamisk team med en flad struktur. Du vil få hurtig

læring og meget ansvar, som vi forventer at du lever op til.

Dine arbejdsopgaver vil være inden for følgende områder:

Regnskab & Budgettering

Bogføring

HR

Kunde- & Massørkontakt

Salg

Markedsføring

Arbeidstiden er ca. 37 timer om ugen i Aarhus C, med mulighed for at tilpasse det dit studie eller

andet. Hver dag er der lækker frokostordning, om torsdagen er der fælles morgenmad og om

fredagen tager vi en øl sammen for at fejre en god uge

Alle vores nuværende ansatte er tidligere praktikanter. Gennem deres praktik udviklede de deres

kompetencer og beviste deres dedikation - og gjorde sig selv uundværlige for teamet. Hvis du kan

bevise det samme gennem din praktik, er der en chance for at du kan blive en mere permanent

del af holdet.

Tag endeligt kontakt via The Hub på www.thehub.io, hvis du er interesseret!

Sådan søger du

Email: albert@raskrask.dk

Phone: 42 72 72 71

#### About RaskRask

We want to make it more convenient for you to take care of your health and well-being. Therefore we have developed an online platform where you can order a massage therapist to come to your home, when it suits you - saving travelling time and waiting time.

We do all the development and marketing of the platform, and partner up with independent massage therapists who do the treatments in the customers' homes. We are growing quickly and have a lot of projects going on, so we need all the help we can get.

Backender Internship in RaskRask

RaskRask is a digital platform connecting masseurs with costumers. We are searching for a Backend

Developer. Your role as a Backend Developer will be to work with our small team on new features

and projects.

We will make a plan for your tasks depending on your interests and competencies. Your tasks may

API's

PHP

**JSON** 

Python

Javascript

You will be part of a young and dynamic team with a flat structure. You will get fast learning and a

lot of responsibility. Everyday lunch, Thursday breakfast and Friday beers is on us!

All our current employees started out as interns. Through their internship they developed their skills

and proved their dedication - and made themselves invaluable to the team. If you can prove the

same thing through your internship, there might be a chance to become a more permanent part of

the team.

How to apply

Email: albert@raskrask.dk

Phone: 42 72 72 71

**About** 

We want to make it more convenient for you to take care of your health and well-being.

Therefore we have developed an online platform where you can order a massage therapist to

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massage therapists who do the treatments in the customers' homes. We are growing quickly and

have a lot of projects going on, so we need all the help we can get.

Design, video & photo internship

RaskRask is a digital platform connecting masseurs with costumers. We are searching for a Backend

Developer. Your role as a design & photo intern will be to create thoughtful and beautiful content for

our website and sociale media.

We will make a plan for your tasks depending on your interests and competencies. Your tasks will

be within:

Webdesign

Photos & videos

• Social media content design

Infographic design

Ad design

• Flyer & roll-up design

• Other design and photo tasks

You will be part of a young and dynamic team with a flat structure. You will get fast learning and a

lot of responsibility. Everyday lunch, Thursday breakfast and Friday beers is on us!

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massage therapists who do the treatments in the customers' homes. We are growing quickly and

have a lot of projects going on, so we need all the help we can get.

#### **FACTS**

Company: RaskRask

Position: Intern

**Field of study:** IT-development, design, communications, business, law **Qualifications:** IT-development, design, communications, business, law

**Employment:** Fulltime

Start and end date of employment: Any time during 2020

Address: VAERKSTED, Karupvej 6c, 8000 Aarhus

# RaskRask søger juridisk og administrativ praktikant

RaskRask er en online platform, hvor privatpersoner kan booke massører, der kommer direkte hjem til kunden. Da det er meget vigtigt for os at overholde GDPR-reglerne, leder vi efter en dedikeret praktikant, som vil hjælpe os med at lave en GDPR-strategi og hjælpe med implementering til både systemer og kontrakter.

#### Dine arbejdsopgaver vil være inden for følgende områder:

- · GDPR-strategi & implementering
- Samarbejdskontrakter
- Handelsbetingelser & Privatlivspolitik
- Økonomiske opgaver
- · Regnskab og bogføring
- Administrative opgaver

Du vil blive en del af et ungt og dynamisk team med en flad struktur. Du vil få hurtig læring og meget ansvar, som vi forventer at du lever op til.

Arbejdstiden er ca. 37 timer om ugen i Aarhus C, med mulighed for at tilpasse det dit studie eller andet. Hver dag er der lækker frokostordning, om torsdagen er der fælles morgenmad og om fredagen tager vi en øl sammen for at fejre en god uge.

Alle vores nuværende ansatte er tidligere praktikanter. Gennem deres praktik udviklede de deres kompetencer og beviste deres dedikation - og gjorde sig selv uundværlige for teamet. Hvis du kan bevise det samme gennem din praktik, er der en chance for at du kan blive en mere permanent del af holdet.

RaskRask søger praktikant til kommunikation & marketing

RaskRask er en online platform, hvor privatpersoner kan booke massører, der kommer direkte hjem

til kunden. Vi søger nu en ansvarsbevidst praktikant til kommunikation og marketing.

Om dig

Du trives med mange bolde i luften og er interesseret i at arbejde med alle aspekter af

kommunikation. Vi har meget at se til og leder efter en kompetent praktikant. Hvis du vil være

praktikant hos RaskRask skal du:

Være ansvarsbevidst, initiativrig og opsøgende

Arbejde selvstændigt såvel som at kunne indgå i et team

Have gode mundtlige og skriftlige formidlingsevner på dansk

Dine arbejdsopgaver vil være inden for følgende områder:

PR

Facebook

Instagram

Blogging

**Tekstforfatning** 

Video og billede-markedsføring

Kundekontakt

**SEO** 

Du vil blive en del af et ungt og dynamisk team med en flad struktur. Du vil få hurtig læring og

meget ansvar, som vi forventer at du lever op til.

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Læs mere på: <a href="https://www.raskrask.dk/">https://www.raskrask.dk/</a>

#### Kontakt

Email: <u>albert@raskrask.dk</u>

Phone: 42 72 72 71

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## UX-haj søges til praktikstilling

Vil du bidrage til, at flere mennesker får gavn af de muligheder, som lovene giver? Og vil du bidrage til at øge retssikkerheden? Er du en skarp UX-designer med et holistisk mind-set? Så læs med her! Vi søger lige nu en motiveret praktikant, der hurtigst muligt kan hjælpe os med at tilpasse vores platform til forbrugerne.

Dine arbejdsopgaver vil primært bestå af at teste vores platform gennem mockups med fokus på udvikling gennem feedback og evaluering af platformen. Helt konkret skal du altså være med i opstartsfasen af virksomheden og bidrage til forbedringer og finjusteringer af vores platform i henhold til brugeren, så det hurtigst muligt kan komme ud på markedet.

#### Hvem er du?

#### Vi forventer af dig, at du:

- Er under uddannelse indenfor et UX-relateret studie som f.eks. multimediedesigner, digital konceptudvikler eller informationsvidenskab og har dermed kompetencer inden for at teste og tilpasse et produkt til brugere.
- Har erfaring med programmer som Adobe XD, InVision eller Sketch.
- Arbejder IT-aktivt.
- Har en holistisk tilgang til opgaven og til virksomheden.
- Arbejder testdrevet, hvor brugernes feedback altid er udgangspunktet.
- Er god til at tale med mennesker og sætte sig ind i deres behov.
- Er i stand til at navigere imellem, og inkorporere, forskellige perspektiver.
- Kan se potentialet i vores virksomhed og brænder for at yde dit bidrage til den!

#### Du kan forvente at få:

- Mulighed for at bidrage til opstarten af en ny virksomhed.
- Mulighed for at arbejde med din faglighed i praksis i en virksomhed, hvor vi selv former vores opgaver.
- Mulighed for at blive en del af iværksætter-fællesskabet i The Kitchen.

Virksomhed: SEBELEX Stilling: Praktikant Studie: UX-relateret Ansættelse: Deltidspraktik, evt. fuldtid Ansættelsesdato: Hurtigst muligt Kvalifikationer: Kendskab til UX-design

#### Hvem er vi?

SEBELEX er en legal tech startup, der endnu er i opstartsfasen, og hvis formål er at øge retssikkerheden ved at give flere adgang til at kunne tage ansvar for sin egen retsstilling. Dette gør vi ved at kombinere jura og teknologi gennem en brugervenlig, digital platform, der guider folk igennem juridiske problemstillinger.

Projektet blev sidste år tildelt et mikrolegat af Fonden for Entreprenørskab grundet dets bidrag til verdensmålene nr. 10 og 16 omhandlende lighed og retfærdighed.

#### Startup-miljøet

SEBELEX holder til i The Kitchen/AU Incubator på Nørrebrogade 44, hvor vi deler kontorfællesskab med en masse af byens iværksættere.

At arbejde i en startup-virksomhed kræver, at man har en positiv og åben tilgang til et omskifteligt miljø, nyder at eksekvere på nye tiltag og idéer samt forstår værdien af at sammensætte forskellige perspektiver.

Det er en værdifuld mulighed for at afprøve sin faglige viden i praksis, og samtidig få entreprenørielle og kommercielle kompetencer – for i en startup træder man direkte ind i maskinrummet og tager del i alle faser fra idé til produkt. Man er med til at udvikle og forme en virksomhed fra bunden, og oplever derfor, hvordan ens viden og arbejde gør en forskel hver dag. Hos SEBELEX er potentialet altid større end problemet, og derfor har vi en åben tilgang til, og tager ansvar for, de udfordringer, der måtte komme.

Send din ansøgning og CV til piasebele@gmail.com snarest muligt.

Virksomhed: SEBELEX Stilling: Praktikant Studie: UX-relateret Ansættelse: Deltidspraktik, evt. fuldtid Ansættelsesdato: Hurtigst muligt Kvalifikationer: Kendskab til UX-design



# Want to test the life as an entrepreneur and become a technical partner in a new exciting start-up project?

In the job as a technical partner/intern, you will receive your own development tasks in a specific project and insight into what it is like to work as an entrepreneur in a start-up company. We expect you to work a minimum of 5-10 hours a week. However, it must be flexible in relation to your study, that is, you make your own working hours.

#### **About the Position**

You will be part of a team of experienced and driven entrepreneurs, where you will become acquainted with many different tasks and issues. You get possibility to:

- Develop software solutions for a groundbreaking concept, with endless possibilities
- Daily responsible for all the technical aspects of the business
- Specific independent tasks across technologies and platforms
- Enter into sparring with your partners in relation to operations including sales, marketing, finances, etc.
- Gain experience on how to develop great solutions with many integration points that will be able to handle many users of the solution, all of whom should have the best experience.

Depending on your interests and competencies, you will also have ample opportunity to influence how tasks are performed and participate in the daily development of upcoming tasks. We offer a job of freedom under responsibility in a casual environment. In the long run, and at the right match, there will potentially be a significant stake in the company.

You get associated with a mentor that you can always go to - on both the technical and the practical level - around working as an entrepreneur.

#### Who are you?

We imagine that you are undergoing training or have just completed an education within, e.g. software development, web development, digital concept development, innovation and entrepreneurship or similar. You are among the most innovative of your vintage and have worked a little with programming, web development or software in general.

You have a great interest in entrepreneurship and would like to try it in practice. As a person, you are dedicated, curious, and you have courage on a steep learning curve. You have a great drive and a high

professional level. You have the ability to work independently, structured and constantly seeking to improve the quality of your work. At the same time, you want to contribute to an informal work environment characterized by an open and honest relationship where you would have to bring your personality to work.

#### Behind Skærsliberen

We are two partners with our feet firmly planted in the East Jutland entrepreneurial environment. Two younger people (30 years) with strong competences in idea development, marketing, sales etc. The concept is to unite the market and offer an easy and affordable solution that all households in Denmark lack. Our software / platform must get the customers and the provider closer together.

#### **WE OFFER**

- DK's most exciting start-up project
- An informal and fun everyday life
- Ambitious and dedicated colleagues
- Untraditional and central office space in Aarhus C
- Ownership of a company with huge potential, also outside DK's borders
- And much more! (Which you have the possibility to come up with)

#### **FACTS**

Company: Skærsliberen.dk

Position: Intern/co-founder etc.

Field of study: Tech

Qualifications: Android developer/Sales/SEO optimization/HR/machine learning etc.

**Employment:** Parttime

Start and end date of employment: ASAP

Address: Graven 16E, 8000 Aarhus C

#### Contact

If you have any questions, please feel free to contact Partner, Jesper Lajer on tel. +45 20 88 07 66

Also send me an e-mail with your resume at slib@skarsliberen.dk. Conversations are held on an ongoing basis as a technical partner is wanted as soon as possible.

We are looking forward to hear from you!



# **Marketing intern**

We are looking for a talented marketing/communication 5-months unpaid internship to join us at our offices in Navitas – we hope that you will like us enough to stay in a student worker position afterwards. ☺

#### The Position

Support marketing coordinator on all marketing related activities and seek ways to improve them

- · Making guides for our products
- · Creating content for our channels: LinkedIn and Facebook
- · Produce quality content for our blog
- · Participate in daily administrative tasks and assist in promotional activities
- · Support in planning and executing international exhibitions
- · Research, carry out interviews and write case studies on our clients
- · Ad-hoc marketing and communication-related tasks.

#### Who are you?

- · Experience in content creation
- · Fluent in written English
- · Able to work independently but also as a team player
- · Flexible: can easily switch between tasks if the situation requires
- Excellent communication skills
- Structured and can carry out a project from beginning to end
- · Familiar with a design tool like Photoshop, illustrator is a plus

#### How to apply

Get in touch by sending your cv, link to LinkedIn and short resume to hmansour@wastehero.io.

#### **About WasteHero**

WasteHero is building devices to monitor activity, including bin fullness, temperature and fill rates, to identify waste generation patterns. Data from bins are collected on the WasteHero's web-based platform, which produces real-time analysis for city officials and businesses to visualize the fullness of every trash bin simultaneously and deploy haulers only when needed.

You will become a part of an innovative and dynamic international team and gain valuable experience.

We value high ambitions, friendship and great working culture at the office.



#### **FACTS**

Company: WasteHero ApS

Position: Intern/student helper

Field of study: marketing/communications/

**Qualifications:** 

Employment: Partime/fulltime

Start and end date of employment: asap - © ?

Address: Inge Lehmanns Gade 10, Aarhus C



# Sales/Business Development Intern

We are looking for a talented Sales/Business Development 5-months unpaid internship a week to join our growth team at our offices in Navitas – we hope that you will like us enough to stay in a student worker position afterwards. ©

#### The Position

- You'll be generating new business opportunities to fuel the pipelines.
- You'll work closely with Account Executives to develop targeted lists, call strategies, and messaging to drive opportunities for new business.
- Improve or test existing inbound and outbound channels
- Conducting high-level conversations with Senior Executives in target accounts
- Researching and building new and existing accounts (i.e. adding contacts, sending regular emails and qualifying opportunities into the Account Executive/Account Manager's pipeline)
- Attending trade shows / in-person events

#### Who are you?

You have a natural interest in sales, where you show a persistence and relentlessness in closing a deal. You are characterised by great business acumen and strong collaboration and negotiation skills. You are competitive and result oriented, and you base your decisions on solid market information, which you translate into actions that make a real difference for our business.

#### The ideal profile should be

- Creative, fast and scrappy
- You are a driven and competitive human. You love the feeling you get when you reach your targets, and even better when you can say you're top performer.
- You are a people person. You love to communicate with all sorts of people, from your colleagues to C-level decision-makers at potential clients.
- You like building relationships, asking the right questions, and helping people solve their problems with WasteHero solutions.
- You're organized and responsible, and we can rely on you to run with a project alone and get it done.
- You are supportive and encouraging by nature, striving to be the best version of yourself and lift those around you up.
- You're not afraid to take risks or face multiple rejections on the way to success.
- Fluent in English writing and speaking as well as previous experience with business development is a plus

#### How to apply

Get in touch by sending your cv, link to LinkedIn and short resume to <a href="mailto:hmansour@wastehero.io">hmansour@wastehero.io</a>.

#### **About WasteHero**



WasteHero is building devices to monitor activity, including bin fullness, temperature and fill rates, to identify waste generation patterns. Data from bins are collected on the WasteHero's web-based platform, which produces real-time analysis for city officials and businesses to visualize the fullness of every trash bin simultaneously and deploy haulers only when needed.

You will become a part of an innovative and dynamic international team and gain valuable experience.

We value high ambitions, friendship and great working culture at the office.

#### **FACTS**

**Company: WasteHero ApS** 

Position: Intern/student helper

Field of study: Sales/business development/marketing

Qualifications: Sales/ business development/BDR.

**Employment:** Partime/fulltime

Start and end date of employment: asap - @ ?

Address: Inge Lehmanns Gade 10, Aarhus C

# Are you ready to be a part of the next big thing?

We are looking for a marketing intern, who is ready to take on the challenges of a startup and be an important piece in some amazing projects. With the possibility of getting hired for a student worker position.

#### The Position

We don't expect you to be a pro but would like to develop your skills. There would be a lot to do, and some of the subject you will work with are:

- Digital Marketing (Facebook, Google Ads, email marketing, SEO etc.)
- Professional and practical communication for companies
- Entrepreneurship and creativity
- Strategy of online presence
- market research
- Production of e-learning (storytelling)
- customer surveys
- Content production (images, video, text, etc.)
- Graphic tasks

#### What we expect from you

- 1. You can work independently and organize your tasks. You are ambitious and like to develop.
- 2. You love working performance-based and struggling to reach your goal.
- 3. You are structured and dutiful.
- 4. You are fundamental in this work and take pride in the end result.
- 5. Have some knowledge about Adobe Illustrator, InDesign and/or Photoshop

#### How to apply

Send an Email to lasse@barma.dk

If you have any questions call 20 95 98 68.

#### **About BarMa**

BarMa is a revolutionary digital learning concept delivered on a digital learning platform for the service and restauration industry. We help restaurations convey education through e-learning. We provide access to supplier knowledge and online courses in our BarMa Academy. We have Smukfest as a customer with 10,000 volunteers on the platform and Fjord Line with 1,000 users. You will be part of a start-up that is experiencing great growth and development.

#### **FACTS**

**Company:** BarMa **Position:** Intern

Field of study: Marketing.

**Qualifications:** SEO, graphic design, Sales, content creation.

**Employment:** fulltime

Start and end date of employment: After agreement

Address: Karen Blixens Boulevard 7, Den Gode By, 8220 Brabrand

# Are you a productive and innovative in video production?

Looking for a video production intern, who are ready to take on the challenges of a startup and be an important piece in some amazing projects. With the possibility of getting hired as study job.

#### The Position

We don't expect you to be a pro but would like to develop your skills.

There would be a lot to do, and some of the topics you will work with are:

#### **Topics**

- Storytelling
- Film design and production
- Commercials
- Video Production
- Content production (images, video, text, etc.)
- Digital strategy and implementation
- Graphic tasks
- Production and strategy
- Audience market research

#### Who are you?

#### We expect:

- 1. You can work independently and organize your tasks. You are ambitious and like to develop.
- 2. You love working performance-based and struggling to reach your goal.
- 3. You are structured and dutiful.
- 4. You are fundamental in this work and take pride in the end result.
- 5. Have some knowledge about video making and editing

#### How to apply

Send an Email to <a href="mailto:lasse@barma.dk">lasse@barma.dk</a>

If you have any questions, please call

20 95 98 68

**About BarMa** 

BarMa is a revolutionary digital learning concept delivered on a digital learning platform for the service and restauration industry. We help restaurations convey education through e-learning. We provide access to supplier knowledge and online courses in our BarMa Academy. We have Smukfest as a customer with 10,000 volunteers on the platform and Fjord Line with 1,000 users. You will be part of a start-up that is experiencing great growth and development.

#### **FACTS**

Company: BarMa

Position: Intern

Field of study: Video production.

Qualifications: Video production.

Employment: fulltime

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Start and end date of employment: After agreement

Address: Karen Blixens Boulevard 7, Den Gode By, 8220 Brabrand

# Are ready to be a part of the next big thing?

Looking for a webpage developer intern, who are ready to take on the challenges of a startup and be an important piece in some amazing projects. With the possibility of getting hired as study job.

#### **The Position**

We don't expect you to be a pro but would like to develop your skills.

There would be a lot to do, and some of the subject you will work with are:

#### **Subjects**

- Webpage development
- Webpage optimization
- Mobil optimization
- SEO
- WordPress
- Graphic design
- Graphic design optimization
- Adobe package
- Marketing videos

#### Who are you?

We expect you to:

- 1. You can work independently and organize your tasks. You are ambitious and like to develop.
- 2. You love working performance-based and struggling to reach your goal.
- 3. You are structured and dutiful.
- 4. You are fundamental in this work and take pride in the end result.
- 5. Have some knowledge about Adobe Illustrator, InDesign and Photoshop

#### How to apply

Send an Email to <a href="mailto:lasse@barma.dk">lasse@barma.dk</a>

If you have any questions, please call

20 95 98 68

#### **About BarMa**

BarMa is a revolutionary digital learning concept delivered on a digital learning platform for the service and restauration industry. We help restaurations convey education through e-learning. We provide access to supplier knowledge and online courses in our BarMa Academy. We have Smukfest as a customer with 10,000 volunteers on the platform and Fjord Line with 1,000 users. You will be part of a start-up that is experiencing great growth and development.

#### **FACTS**

Company: BarMa

Position: Intern

Field of study: Webpage development.

Qualifications: SEO, Webpage optimization, graphic design.

**Employment:** fulltime

Start and end date of employment: After agreement

Address: Karen Blixens Boulevard 7, Den Gode By, 8220 Brabrand

# WE WANT YOU DecorRaid søger praktikant til 2020

# Vi søger en praktikant med

